



Town of Frisco, CO

Request for Proposals

To Enter into a onetime Pontoon Boat Purchase Agreement with the Frisco Bay Marina

Proposals Due:

**Tom Hogeman
Marina General Manger
tomh@townoffrisco.com**

Invitation:

The Town of Frisco, DBA the Frisco Bay Marina is accepting proposals for 2021 model Pontoon Boats. Proposals are due no later than **February 8, 2021, 3:00pm**.

Nothing herein shall require the Town of Frisco to accept any proposals and the Town of Frisco reserves the right to reject any and all proposals. This proposal shall remain open and not withdrawn for a period of 15 days from the date designated for its due date.

Background:

The Frisco Bay Marina is seeking a pontoon boat dealer to enter into a onetime Pontoon Boat Supplier Agreement in order to provide timely delivery of pre-rigged pontoon boats, equipped with Yamaha outboards for our rental business. The Frisco Bay Marina is a full service, municipal marina, with a thriving rental boat business, located in the Colorado Rocky Mountains at an elevation of 9000'. We are a long time Evinrude Service Center and are finalizing a Service Dealer agreement with Yamaha outboards. The Marina currently has a fleet of 24 outboard powered rental and work boats. We are seeking an agreement for sourcing six (6) new pontoon boats with Yamaha motors. Due to our isolated location, 75 miles west of Denver over a mountain pass, we need a boat dealer who will guarantee delivery.

Frisco Bay Marina/Town of Frisco Proposal Specifications 2021 Pontoon Boats

General:

We are looking to replace six of our current rental pontoon boats, 4 of which are 20 feet with a capacity of 10 people, and two of which are 24 feet in length with a capacity of 14 people. We would like to replicate, as much as possible, the dimensions and capacities above to maintain

consistency in our rental offerings. The bid shall NOT include trailers as no trailers are necessary nor part of the agreement. We use a Hoosier frame trailer with a 48" width. Pontoon boats must have enough room between tubes so as to fit on this trailer. These requirements are minimum and all exceptions shall be noted. Each unit shall meet or exceed the following requirements:

Horse power and power plant

70-90 horse power Yamaha engine

Transom height 20"

Pre-rigged for a single Yamaha outboard

Please include pricing options for Yamaha outboard to be pre-installed at your dealership and/or delivered separately, in-box, to the marina to be installed by us.

Layout

All vessels must be equipped with only two pontoons (no tri-toons)

A durable floor surface (i.e. not carpet)

Seating for maximum occupancy

All vessels should be equipped with access doors on left and/or right sides, as well as a front door. At least one door should be at least 30" wide.

Accessories

A bimini with a cover

A swim ladder

Running rigging and Helm

Navigation lights

A horn

Docking cleats

No- feedback Helm/Steering system

Pre-rigged controls for a Yamaha outboard

Basic gauges including at minimum tachometer, fuel level, and system status.

Possible Optional Equipment

Stereo delete

Table with mounting pole and base

Any gauges beyond the minimum listed above

Format

Bid proposals must include an itemized format starting with base price followed by a breakdown of added options. Proposals should provide a clear understanding of what each item's value is.

Delivery

Bid price of the boats, motors and any additional equipment shall include delivery to the Frisco Bay Marina, Frisco CO. Delivery date shall be no later than May 1, 2021 but may be delivered any time before that date.

Budget

The Town currently has an approved budget of no more than \$180,000 for this purchase.

RFP Schedule:

The Town would like to see this agreement in place by February 2021.

RFP available	January 21, 2021
Questions Due, in writing	January 28, 2021
Deadline for RFP Submissions	February 8, 2021, 3:00pm
Interview selected Firms*	February 12, 2021
<i>* if the Town determines necessary</i>	
Contract with selected firm approved by Town Council-	February 23, 2021

Additional Information and Inquiries:

Additional information concerning this Request for Proposals (RFP) is available from:

Tom Hogeman
 General Manager
 Frisco Bay Marina
tomh@townoffrisco.com

Any questions or inquiries should be directed **in writing via Email only** to Tom Hogeman, General Manager, Frisco Bay Marina, by **January 28, 2021**. All questions and responses will be emailed out to all interested parties by **January 29, 2021**. Verbal inquiries will not be accepted or answered.

All emailed proposals should include the following background information:

Proposals shall include the name, address and telephone number of the person(s) who is authorized to legally represent the firm in this matter. The emailed proposal shall include a brief description of your dealership, the types of boats/motors sold and services provided. Please also include contact information for sales and service representatives. Other materials, such as catalogs or brochures, may be included as appropriate.

Proposed Fees:

The unit's prices shall be excluded from any Federal, State and local tax from which the Town of Frisco is exempt by law.

Bid proposals must include an itemized format starting with base price, followed by a breakdown of added options. Proposals should provide a clear understanding of what each items value is. When possible, the proposal shall include multiple boat options/ratings, prices, outboard motor sizes if applicable, and an anticipated one-time delivery cost to the Frisco Bay Marina. Please include warranty information for both boat and motor.

Proposal Response:

The proposal response submitted shall contain all information as requested herein, and any additional information necessary to summarize the overall benefit of the proposal to the Town. Proposing firms should submit one (1) emailed copy no later than **3:00 p.m. on February 8, 2021**. Late Proposals will not be accepted under any circumstance. Proposals shall be emailed with the subject line **“Rental Boat Purchase RFP- Frisco Bay Marina.”**

Submittals should be directed to:

Tom Hogeman
General Manager, Frisco Bay Marina
tomh@townoffrisco.com

The submittal of a proposal shall be taken as evidence that the proposing individual/firm has full knowledge of the nature of agreement and the detailed requirements and conditions under which the Marina will enter into said agreement.

This solicitation does not commit the Town of Frisco to award a contract, to pay any cost incurred with the preparation of a proposal, or to procure or contract for services or supplies. The Town of Frisco reserves the right to accept or reject any or all proposals received in response to this request, to negotiate with any qualified source, or cancel in whole or part this proposal process if it is in the best interest of the Town to do so. All proposers should note that any contract pursuant to this solicitation is dependent upon the recommendation of the Town staff and the approval of the Frisco Town Council.

General Requirement of the Selected Proposing Firm:

- Enter into a contract with the Town. (These documents and proposal submittals become part of the contract).
- Maintain insurance coverage for the duration of the contract period.
- Prohibited from assigning or subcontracting the whole or any part of the contract without the prior consent of the Frisco Bay Marina General Manager.
- Shall not hire, discharge, promote, demote or otherwise discriminate in matters of compensation, terms, conditions or privileges of employment against any person otherwise qualified solely because of race, creed, sex, national origin, ancestry, physical or mental disability, color or age.

Selection Criteria:

The Town will select the firm it deems best for this agreement with consideration to cost, experience, local support, delivery, and access.